



How You Can Achieve and Maintain Sales Success Today: In Sales Everything Counts (Paperback)

By Richard J Marcus

Createspace Independent Publishing Platform, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Here in a compact format are the basics of how to successfully sell and persuade more people more effectively. This book contains powerful, realistic and practical sales tips for sales success. While the fundamentals of selling remain constant, elite sales people recognize they must continue learning. The lifeblood of any business is a constant flow of new customers. Sales reps, entrepreneurs, small business owners and sales managers if you are expected to bring in new business, you need a proven formula for prospecting and closing deals. "How You Can Achieve And Maintain Sales Success" is the answer. Strategy, tactics and mental toughness separate the top producers from the average and technology has leveled the playing field so gaining a competitive advantage is now more important than ever. This book will be valuable to you if you are new to sales and will greatly increase your chances for quick sales success. If you are an experienced seller and are looking for innovative ways to improve your numbers this book will help you make your sales goals...



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